

# Pınar Uğurlar, PhD

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## ACADEMİK POZİSYONLAR

02/2023 – HALEN	Dr. Öğr. Üyesi, Özyegin Üniversitesi, İstanbul
10/2022 – 01/2023	Dr. Öğr. Üyesi, MEF Üniversitesi, İstanbul
10/2018 – 09/2022	Dr. Öğr. Üyesi, Yeditepe Üniversitesi, İstanbul (izinli: 03/2019 – 09/2020)
01/2018 – 09/2020	Doktora Sonrası Araştırmacı, Social Cognition Center Cologne, University of Cologne
10/2017 – 01/2018	Doktora Araştırmacı, Social Cognition Center Cologne, University of Cologne
04/2016 – 10/2017	Ziyaretçi Araştırmacı, Social Cognition Center Cologne, University of Cologne
01/2013 – 04/2017	Araştırma Görevlisi, Psikoloji Departmanı, TOBB Ekonomi ve Teknoloji Üniversitesi, Ankara

## EĞİTİM

2018	Doktora, Sosyal Psikoloji, Orta Doğu Teknik Üniversitesi, Ankara
2011	Yüksek Lisans, Sosyal Psikoloji, Ege Üniversitesi, İzmir
09/2009 – 01/2010	Yüksek Lisans, İş Psikolojisi, Değişim Öğrencisi, Université Paul Verlaine, Metz
2008	Yüksek Lisans, İşletme (İng.), Dokuz Eylül Üniversitesi, İzmir
2006	Lisans, İşletme (İng.), Dokuz Eylül Üniversitesi, İzmir

## YAYINLAR

- Posten, A.-C., Uğurlar, P., Kube, S., & Lammers, J. (in press). Maintaining cooperation through vertical communication of trust when removing sanctions. *Proceedings of the National Academy of Sciences*.
- Uğurlar, P., Dorrough, A. R., Isler, O., & Yilmaz, O. (2025). Shared Group Memberships Mitigate Intergroup Bias in Cooperation. *Social Psychological and Personality Science*, 16(2), 214-223. <https://doi.org/10.1177/19485506231209788>
- Lammers, J., & Uğurlar, P. (2024). Political-Ideological Differences in Cultural Pessimism and Nostalgia Reflect People's Evaluation of Their Nation's Historical Developments. *Social Psychological and Personality Science*, 15(3), 370-380. <https://doi.org/10.1177/19485506231173735>
- Uğurlar, P., & Wulff, D. U. (2022). Self-concept clarity is associated with social decision making. *Personality and Individual Differences*. 197, 111783. <https://doi.org/10.1016/j.paid.2022.111783>
- Alves, H., Uğurlar, P., & Unkelbach, C. (2022). Typical is trustworthy-evidence for a generalized heuristic. *Social Psychological and Personality Science*. 13(2), 446-455. <https://doi.org/10.1177/19485506211031722>

Uğurlar, P., Sümer, N., & Posten, A.-C. (2021). The cognitive cost of closeness: Interpersonal closeness reduces accuracy and slows down decision-making. *European Journal of Social Psychology*, 51, 1007-1018. <http://doi.org/10.1002/ejsp.2803>

Uğurlar, P., Posten, A.-C., & Zürn, M. (2021). Interpersonal closeness impairs decision memory. *Social Psychology*, 52(2), 125–129. <https://doi.org/10.1027/1864-9335/a000439>

#### *Kitap Bölümüleri*

Bilgin, N., & Uğurlar, N. (2013). Ölümü Evcilleştirmek, in N. Bilgin, *Tarih ve Kolektif Bellek*, İstanbul: Bağlam Yayıncılık.

Bilgin, N. ve Uğurlar, P. (2010): İzmir ve İzmirlilere ilişkin algı ve temsiller, İzmirli Olmak, İzmir: APİKAM, s. 165-179.

#### Tezler

Uğurlar, N. P. (2018). The cognitive cost of interpersonal closeness in decision making. (Unpublished doctoral thesis). Middle East Technical University, Turkey.

Advisors: Prof. Dr. Nebi Sümer & Dr. Ann-Christin Posten

Uğurlar, N. P. (2011). Consumption behavior from the perspective of terror management theory [Transl.]. (Unpublished master thesis). Ege University, Turkey.

Uğurlar, N. P. (2008). The effects of corporate social responsibility on competitiveness of firms: A research on consumers' attitudes. (Published master thesis). Dokuz Eylül University, Turkey.

## **AKADEMİK ÖDÜLLER VE DESTEKLER**

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2023	Individual Research Grant (Researcher); Joint project with Angela R. Dorrough, University of Cologne (Principal Investigator), Deutsche Forschungsgemeinschaft (DFG). Project title: “Cooperation in multiple social categorization settings”
2023	Travel Grant; Small Group Workshop Pluralistic Societies: Challenges and opportunities of cultural diversity in liberal democracies; Copenhagen University.
2022	International Fellowship Grant; Center for Social and Economic Behavior Cologne, Germany. Project title: “Cooperation as a function of the number of shared group memberships”. Hosted by Angela Dorrough, University of Cologne
2020	Junior Start-Up Grant (together with Angela Rachael Dorrough, Ozan İşler & Onurcan Yılmaz), Center for Social and Economic Behavior (C-SEB), University of Cologne
2018	Junior Start-Up Grant (together with Ann-Christin Posten), C-SEB, University of Cologne
2018	International Fellowship Grant for the research visit of Maayan Katzir, C-SEB, University of Cologne
2017	Junior Start-Up Grant (together with Dirk Wulff), C-SEB, University of Cologne
2017	Honorable Mention for the Best Paper Award, European Social Cognition Network
2016	Junior Start-Up Grant (together with Ann-Christin Posten), C-SEB, University of Cologne
2016 – 2017	International Research Fellowship, The Scientific and Technological Research Council of Turkey
2015	Fellow, Summer School on Meaning and Purpose, IDC Herzliya, Tel Aviv

2014	Fellow, Summer Institute on Bounded Rationality, Max Planck Institute for Human Development, Berlin
2014	Selected Participant, ISPP Summer Academy, International Society of Political Psychology, Rome
2012 – 2017	National PhD Scholarship Award, Merit-Based, The Scientific and Technological Research Council of Turkey
2014 & 2009	Travel Grants, The Scientific and Technological Research Council of Turkey
2009	International Graduate Exchange Scholarship, Erasmus Program

## BİLİMSEL TOPLANTILARDA SUNULAN BİLDİRİLER

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Uğurlar, P., & Dorrough, A. (2024, November). *Cooperation among diverse social groups*. Talk at the Conference on Environmental, Social, Community and Organizational Psychology (CESCOP), Lillehammer.

Uğurlar, P. (2024, June). *Cooperation in multiple social categorization settings*. Invited talk at the Colloquium “Psychology, Diversity and Social Cohesion”, Virtual Meeting, FernUniversitat in Hagen.

Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2024, June). *Shared group memberships mitigate intergroup bias in cooperation*. Paper presented at the Small Group Meeting on Social Identity, University of Kent, Canterbury.

Uğurlar, P., Posten, A-C., Kube, S., & Lammers, J. (2024, February). *Expressing Trust When Removing Sanctions Elicits Trust and Cooperation*, Paper presented at the 24<sup>th</sup> Annual Convention of the Society for Personality and Social Psychology (SPSP), Symposium on Antecedents of Trust, San Diego, California.

Uğurlar, P., & Wulff, D. (2023, August). *Self-concept clarity is associated with social decision making*. The General Meeting of the European Association of Social Psychology (EASP), Krakow.

Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2023, June). *Cooperation between diverse social groups*. Talk at the Small Group Workshop on Pluralistic Societies: Challenges and opportunities of cultural diversity in liberal democracies. Copenhagen University.

Uğurlar, P. (2022, Haziran). *Farklı sosyal kategorilerde paylaşılan grup üyeliklerinin gruplar arasında işbirliğine etkisi*. Talk at the IV. Ulusal Sosyal Psikoloji Kongresi, İzmir.

Uğurlar, P., Dorrough, A., Isler, O., & Yilmaz, O. (2022, March). *The more we know, the more we cooperate: Shared group membership mitigates intergroup bias in cooperation*. Paper presented at the 64<sup>th</sup> Conference of Experimental Psychologists (TEAP), Cologne.

Uğurlar, P., Posten, A-C., & Zuern, M. (2019, Sept.) *Interpersonal closeness impairs the ability to recall trust decisions*. Paper presented at the 19<sup>th</sup> ESCON Transfer of the Knowledge Conference, Bordeaux.

Uğurlar, P. (2019, July) *A cognitive perspective on the link between interpersonal closeness and trust*. (De)contextualizing the analysis of trust – a discussion about the conditions of social trust. Institute of Sociology und Social Psychology, Cologne.

- Uğurlar, P. (2018, Nov.) *The Role of Self-Concept in Decision Making Processes*. Workshop of the Center for Social and Economic Behavior (C-SEB), Cologne.
- Uğurlar, P., & Posten, A-C. (2017, August). *Can closeness hurt? Self-other overlap interferes with decision making*. Paper presented at the 19<sup>th</sup> ESCON Transfer of the Knowledge Conference, Gdańsk.
- Uğurlar, P., & Posten, A-C. (2017, June). *The role of social distance on trust and cooperation*. Paper presented at the 10<sup>th</sup> JDM Meeting for Early-Career Researchers, Bonn.
- Uğurlar, P., & Posten, A-C. (2017, March). *The role of social distance on trust and cooperation*. Paper presented at the 59<sup>th</sup> Conference of Experimental Psychologists (TEAP), Dresden.
- Uğurlar, P., & Uysal, A. (2015, February). *The influence of basic needs on materialism: When and how do threats to basic needs enhance materialistic values?* Poster presented at the 16<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Long Beach, California.
- Uğurlar, N. P., & Sümer, N. (2014, July). *Attachment insecurity moderates the effects of global socio-cultural indicators on propensity to trust*. Paper presented at the 37<sup>th</sup> Annual Meeting of the International Society of Political Psychology (ISPP), Rome.
- Uğurlar, P. (2014, May). *Human mind in the pursuit of belongingness: Do humans have domain-specific cognitive mechanisms for belongingness?* Poster presented at the Summer Institute for Bounded Rationality at the Max Planck Institute for Human Development, Berlin.
- Uğurlar, P. (2011, May). *Kurumsal sosyal sorumluluğun tüketici tutumlarına etkisi* [Transl. The effect of corporate social responsibility on consumer attitudes], Paper presented at the 10<sup>th</sup> National Conference of Business Administration, Kuşadası.  
Published in *Proceedings of 10<sup>th</sup> National Conference of Business Administration*, p. 371-374.
- Uğurlar, P., Güzelgün, G. G., & Perçin, Ü. (2009, June). *Nakit para mı kredi kartı mı? Ödeme şekillerinin fiyat biçimdeki etkisi* [Transl. Cash or credit? The effect of mode of payment on price assessment], Paper presented at the 3<sup>rd</sup> National Conference of Psychology Graduate Students, Koç University, İstanbul.

## AKADEMİK FAALİYETLER VE HİZMETLER

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“Multiple Categorization” Çalışayı (18-19 Aralık 2024, Hamburg)

Angela Dorrough (FernUniversität in Hagen) ve Hirotaka Imada (Royal Holloway, University of London) ile birlikte düzenlenmiştir. FernUniversität in Hagen Uluslararasılaşma Fonu tarafından desteklenmiştir.

Akademik Komite Üyesi

Ulusal Psikoloji Kongresi (Turkish Social Psychology Conference), Kadir Has Üniversitesi, İstanbul, 2018.

Araştırma ve Bilimsel Toplantılar Fakülte Koordinatörü (Yeditepe Üniversitesi, 2020-2022)

Fen-Edebiyat Fakültesi bünyesinde disiplinlerarası iş birliğini teşvik etmek amacıyla düzenlenen seminer ve çalıştayların koordinasyonundan sorumlu.

Hakemlik Görevleri; aşağıdaki dergiler için hakemlik yapmıştır:

Nature Scientific Reports Personality and Social Psychology Bulletin; Political Psychology;  
Journal of Theoretical Social Psychology